

## Message Text

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11

ACTION XMB-07

INFO OCT-01 EA-11 ISO-00 AID-20 CIAE-00 COME-00 EB-11

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 SCI-06 INT-08 DRC-01

/103 W

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P 240600Z SEP 73

FM AMEMBASSY WELLINGTON

TO SECSTATE WASHDC PRIORITY 7183

UNCLAS WELLINGTON 2581

E.O. QQYTW: N/A

TAGS: ETRD, NZ

SUBJECT: WABCO AGENT TENDERING TO SUPPLY

EQUIPMENT FOR GNZ TWIZEL HYDRO-POWER PROJECT

FOR EXIM BANK

1. WABCO TRADE COMPANY MAY APPROACH BANK CONCERNING  
FINANCE FOR 15 EACH MOTOR SCRAPERS AND REAR DUMP  
WAGONS FOR GNZ TENDER TWIZEL HYDRO POWER PROJECT.  
EMBASSY SUGGESTED THIS ACTION TO INDUSTRIAL STEEL AND  
PLANT (ISP), WABCO'S NEW ZEALAND AGENTS.

2. DUE PARTIALLY TO PREFERENTIAL TARIFF ADVANTAGE, ISP  
ANTICIPATES UK SUPPLIER ABLE SUBMIT LOW BIDS AND WANTS  
ONLY BE PRICE COMPETITIVE AS POSSIBLE UNDER  
CIRCUMSTANCES. (SEVERAL OTHER US FIRMS OR  
REPRESENTATIVES ALSO PLANNING TENDER)

3. UNFORTUNATELY UNLESS WABCO HAS ALREADY APPROACHED  
BANK SHORT LEAD TIME MAY PRECLUDE CONSIDERATION. BID  
DEADLINES SEPT 27 AND OCT 5 FOR SCRAPERS AND  
WAGONS RESPECTIVELY.

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4. EMBASSY PERCEIVES NO OBJECTION BANK FINANCING

AND NOTES EXIM GURANTEE NO G176-0026 CURRENTLY COVERS  
CONSTRUCTION MACHINERY BETWEEN WABCO AND ISP.  
VANDIVIER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 SEP 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973WELLIN02581  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** WELLINGTON  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19730914/aaaaajsg.tel  
**Line Count:** 64  
**Locator:** TEXT ON-LINE  
**Office:** ACTION XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kelleyw0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 OCT 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <01-Oct-2001 by maustmc>; APPROVED <06-Feb-2002 by kelleyw0>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WABCO AGENT TENDERING TO SUPPLY EQUIPMENT FOR GNZ TWIZEL HYDRO-POWER PROJECT  
**TAGS:** ETRD, NZ  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005